

ICT4GP PROGRAM
Strengthening Public Procurement Systems through ICTs and
MSME Participation
(ATN/ME 11074-RG)

Component II: Financing of Projects

Carlos Tessore
Regional Technical Support

Jamaica, Montego Bay, 12th April, 2011

CONTENT TABLE

- ICT4GP Program Objectives
- Program Priority Areas
- Component II: Objective and Activities
- Component Budget
- Design of Procurement System
Implementation Strategies
- National Projects Financing
- Program Status

CO-FINANCING

*Component I. Centro Internacional de
Investigación para el Desarrollo*

Component II: Multilateral Investment
Fund/Inter-American Development Bank

COORDINATION

Inter American Network on Government
Procurement (INGP)

The general objective is to increase MSME competitive participation in public procurement processes in the Region.

identify and implement best practices and (ICT)

institutional cooperation systems, in order to enhance efficiency and transparency

facilitate MSME access and participation in public markets

ICT4GP PRIORITY AREAS

Practice Harmonization	<ul style="list-style-type: none">• Suppliers Registry• Catalogs of goods and services• Authentication of persons and processes
MSMEs Competitive Participation	<ul style="list-style-type: none">• The development of financial tools (guarantees, access to credit, timely payments ...)• The inclusion in national policies of market mechanisms• The establishment of institutional alliances to promote MSMEs participation in public markets
Innovation	<ul style="list-style-type: none">• Other innovation related with the objectives

ICT4GP PURPOSE

- a) Identify and implement best practices and ICT in public procurement,
- b) Public-private institutional cooperation systems to enhance the efficiency and transparency of contracting processes, and
- c) Facilitate MSME access and participation in public market.

Component I: Best practices in ICT use and MSME participation..

Component II: Financing of projects

COMPONENT II OBJECTIVES

To strengthen e-procurement systems and improve conditions for MSME access to the public procurement market in the Region.

Design of procurement
system implementation
strategies

Project financing to
implement best
practices or/and
innovations in priority
areas

COMPONENT II BUDGET

ACTIVITY	MIF	COUNTERPART	TOTAL
a) Strategy Design	400.000		400.000
b) Project Financing	3.600.000	2.600.00	6.200.000
TOTAL	4.000.000	2.600.000	6.600.000

**Activity a) Design of
procurement system
implementation
strategies**

6
consultancies
for up to
USD 60.000

No
counterpart
financing
required

Up to
6 months

PROJECT
FINANCING

development of
supplier registry

harmonization of practices
priorities identified by INGP
members

goods and services
catalogues

strengthening of electronic
accreditation.

PROJECT
FINANCING

Demand management through the
introduction of new procurement
practices

**PROMOTE MSME
PARTICIPATION IN PUBLIC
MARKETS**

Promote **institutional cooperation**
between government procurement entities
and private

Financial system linkages to provide
alternative such as timely payment, access
to credit and hedging instruments.

ICT4GP

PROJECT
FINANCING

TYPES OF ACTION FINANCED

Adopt and adapt best practices already tested in other countries of the Region or at the international level

Implement common regional standards set by consensus at the INGP

Mechanisms for interagency cooperation and services, including partnerships with the private sector and financial institutions

Introduce and test innovative processes and/or technologies, including advanced applications and mobile technologies

COMPONENT II: PROJECT FINANCING

Activities Eligible for Financing

ICT
solution
design
activities,
upgrades
to existing
systems

Review and
reform of
regulatory
framework

Staff training
at
beneficiary
entities,
(government
and MSME)

Evaluations,
lessons
learned, and
workshops
and
conferences

PROJECT
FINANCING

ELIGIBLE INSTITUTIONS

National institutions responsible for setting government procurement policies and regulations and/or conducting public procurement processes

Proposals will also be considered from local governments or sector agencies (e.g. health sector) working in coordination with national institutions

The institutions may consider partnering with private-sector organizations, business associations, and/or financial institutions for the project

Project Selection and Approval.

The projects to be financed by the Program will be proposed by eligible institutions.
They will be selected and approved in two phases:

Profile to the Program
for its no objection.

Full project proposal to
be sent to the Program
for consideration and
final approval

PROJECT FINANCING

ICT4GP will
provide up to
US\$250,000 in
financing for
each country
project

A minimum
local
counterpart
contribution
of 30% to
50%,
depending on
the country

The execution
periods for the
country
projects will
not exceed 24
months

PROJECT FINANCING

COUNTERPART FUNDING

50%

40%

ARGENTINA

COLOMBIA

BRASIL

COSTA RICA

CHILE

PANAMÁ

MEXICO

PERÚ

VENEZUELA

URUGUAY

(*) The rest of the countries 30%

PROJECT
FINANCING

Eligible Costs

Outside consulting services including legal and technical consulting

Staff training costs for procurement entities and others involved in the projects, dissemination of outcomes

Procurement of technology goods and services, and international travel

The administrative costs (coordination and logistics) will be considered part of the counterpart funding

PROJECT
FINANCING

Expected Program Outcomes

15 projects will be executed involving technology transfer and/or adoption of best practices and standards

e-procurement implementation strategies will be developed in at least three countries

1,500 staff of government agencies and participating organizations will be trained in the use of adopted tools and best practices

a set of lessons learned and best practices will be generated by the projects

Design of Procurement System Implementation Strategies

Country	Consultancy Title
Belize	Modernization of Public Procurement System
Jamaica	Modernization of Public Procurement System
Mexico	Agenda de Acción para la Industria Consultora

<i>COUNTRY</i>	<i>PROFILE NAME</i>
<i>ARGENTINA</i>	<i>Portal Federal de Compras Gubernamentales</i>
<i>BAHAMAS</i>	<i>Strengthening GOBH Procurement Functions for MSME increased participation</i>
<i>BRASIL</i>	<i>Uso do Poder de Compra do Estado para o Desenvolvimento das Microempresas e Empresas de Pequeno Porte (MP/EPP)...</i>
<i>CHILE</i>	<i>Plataforma de Inteligencia de Negocios para el Mercado Público</i>
<i>COLOMBIA</i>	<i>Implementación de pilotos para la regulación de los acuerdos marco y fortalecimiento institucional para su desarrollo</i>
<i>ECUADOR</i>	<i>Fomento del emprendimiento de las MIPES a través de la compra pública y Mejoramiento de la efectividad de la contratación pública a través de la articulación de los sistemas informáticos de los principales actores del Sistema.</i>

<i>COUNTRY</i>	<i>PROFILE NAME</i>
<i>HONDURAS</i>	<i>Comunidad de Integración de MIPYMES en el Mercado de Contratación Pública</i>
<i>NICARAGUA</i>	<i>Fortalecimiento de la Compra Pública integrada al Sistema de Administración Financiera, haciendo uso de la Tecnología de la Información y Comunicación</i>
<i>NICARAGUA</i>	<i>Fortalecimiento de la Compra Pública Municipal haciendo uso de la Tecnología de la Información y Comunicación</i>
<i>PARAGUAY</i>	<i>MIPYMES en las Contrataciones Públicas del Paraguay</i>
<i>PERU</i>	<i>Estudio para la implementación de Certificación de las entidades y operadores de las Contrataciones Públicas</i>
<i>URUGUAY</i>	<i>Promover la participación de pequeños y medianos productores de frutas y hortalizas en las compras de la UCA</i>
<i>URUGUAY</i>	<i>Mejora del acceso de las PYMES uruguayas al mercado de las compras estatales</i>